

Annual Report

Dear Friends,

The theme for the 2019-20 school year was: **ONE Purpose; For we know that in ALL things God works for the good of all who love him, who have been called according to His purpose. Romans 8:28.**

Unbeknownst to us, COVID-19 would hit during March 2020 and this verse strongly resonated as we had to quickly adapt and become more nimble and fluid in our programming. I'm happy to report that there were no lapses in programming within the 16 Lutheran Schools we served. Even though we were not fully prepared or equipped to meet the new demands of virtual learning, Lutheran Foundation released emergency funding for schools and educational programs. With this funding we were able to obtain new laptops (with video capabilities), webcams and other virtual learning tools. Additionally, like our Lutheran Schools, we too, applied and received a PPP (Paycheck Protection Program) loan that enabled LASE to keep our workforce intact.

We also had to reconfigure our 2020 golf tournament to accommodate COVID-19 restrictions. With a \$90,000 pre-COVID goal, we were blessed to raise \$83,000. Even though we missed the chance to be together and celebrate the kids of LASE, the community did not miss the opportunity to sustain their level of support so that our students could thrive. We are so very thankful and blessed for our loyal and generous sponsors and humbled that so many people stepped up during a very challenging time for everyone.

As you will see from our financials, we are in sound financial condition, but show a shortfall between total expenses in excess of revenue. We were able to narrow the gap between programming expenses and revenue from prior years primarily due to streamlining new contracts to an hourly-based model. Additionally, we experienced a significant increase in demand for students' scholarships. We increased our support to accommodate more students within our Lutheran Schools. We continue to be reluctant to pass off additional expenses to our schools and families but we are excited to adopt new strategies that will increase funding from other sources (mainly fundraising) that will offset this deficit. We continue to be blessed with income generated from endowment funds that are restricted for student scholarships and other specific expenses. This, along with gifts from our dedicated donors, provided over \$122,000 in student and school scholarships during the 2019-20 year.

By the numbers

2019-2020 SCHOOL YEAR:

1,119 Children Directly Impacted by LASE Services

16 Lutheran schools that partner with LASE

\$122,852 in Scholarships/Grants Awarded

200 Lutheran School Educators attended the LASE Insight Series Workshop.

1 in 10 children have a learning disability.

10 out of 10 children are loved by God.



Our program continues to be top-notch with compassionate and dedicated educators supporting students, general education teachers, parents, and administrators so every child receives the services they need to be successful – *whether in-person or virtual!*

Thank you for your continued support to provide opportunities to students so they can reach their God-given potential in a safe, supportive Christian environment. Together, our students will continue to thrive and experience His grace according to His purpose.

In His Service,



Jackie A. Smith
Executive Director

LASE MISSION STATEMENT

LASE provides Christ-centered education to students with unique learning needs so they can grow academically, socially and spiritually.

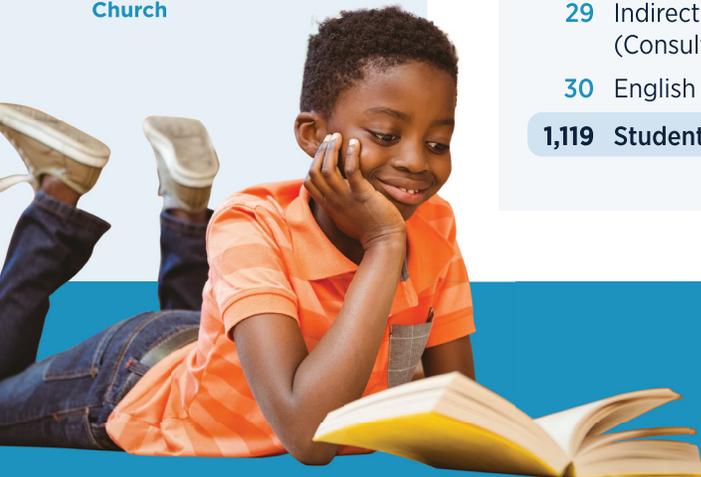
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Jackie Smith
Executive Director
 Karen Wittmayer
Program Director
 Karen Scuito
Director of Fundraising & Events

“...We not only see the face of Jesus in the LASE students, but they also reflect to us the gift that comes from receiving service as a beloved child of God...”

—Pastor Josh Hatcher,
 Trinity Lutheran Church



LASE Revenue and Expenses

FISCAL YEAR AUGUST 1, 2019 TO JULY 31, 2020

REVENUE

Contract and School Tuition	\$ 884,629	65%
Fundraising Events	137,157	10%
School Health Services	128,300	9%
Donations	61,817	5%
Grants	98,356	7%
Interest and Dividends	59,725	4%
Total Revenue	\$1,369,984	



EXPENSES

Educational	\$ 942,115	64%
Tuition Assistance	50,114	4%
Management and General	240,248	16%
Development	88,060	6%
Health Services	147,914	10%
Total Expenses	\$1,468,451	



TOTAL OPERATING GAIN (LOSS)	\$ (98,467)
NET GAIN ON INVESTMENTS	65,661
INCREASE/DECREASE IN NET ASSETS	\$ (32,806)

LASE Program Services Data

- 368 Direct Resource Services
- 169 Indirect Resource Services (Consultations, Observations & Monitoring)
- 272 Educational Resource Consultant Services
- 190 Speech and Language Screening and/or Testing
- 61 Speech and Language Direct Services
- 29 Indirect Speech and Language Services (Consultations, Observations & Monitoring)
- 30 English Language Learners

1,119 Students Directly Impacted By Your Generosity

Scholarships/Grants for Special Education

\$29,900

Elementary Scholarships

\$20,214

High School Scholarships for The LASE Learning Center (Lutheran High St. Charles)

\$72,738

Grant Support to Lutheran Schools

\$122,852

Total Scholarships/Grants Awarded 2019-20

LASE PARTNER SCHOOLS

2019-2020

SPECIAL EDUCATION

Atonement
 CCLS Early
 Childhood Center
 Child of God

Grace Chapel
 Green Park
 Immanuel, Olivette
 Immanuel, St. Charles

LASE Donors, Sponsors and Event Supporters: Fiscal Year August 1, 2019–July 31, 2020

*Thank you for partnering with LASE and supporting our children!
Every effort has been made to ensure the accuracy of this list.*



Karen Abeln	Jean Burnett	Deborah Decker	Foam Supplies, Inc.	Carmen Heard
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Dick Burgdorf				Tom and Chris James

Immanuel, Wentzville
Lutheran High, St. Charles
Messiah Lutheran School—
Weldon Spring

Our Savior, Fenton
St. John's, Arnold
St. John's, Ellisville
St. Mark's, Eureka

Salem, Affton
Salem, Black Jack
Word of Life
Zion, St. Charles

OUR LASE PROMISE LASE partners with parents, educators, and schools by providing solution-focused expertise and encouragement that transforms their desire to inspire the God-given potential of every child into reality.

Ashley Jenkins	David and Mary Marth	Cindy Odom	Steven and Deborah Schmich	Lynn and Dolores Stemme
David Jockenhoefer	Harry and Deanna Mauchenheimer	Lauren Opperman	James and Sherry Schmid	Heather Stiles
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Gene and Linda Lehr	JoAnn Nappier	Ronald and Laura Robertson	Greg and Alayne Smith	Julia Wesche
Don and Lori Leupold	Teresa Nelson	Nelle Rolf	Jackie Smith	Melba Wetmore
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Joseph and Sandra Loduca	Sherrie Neumeier	Elva Ross	Paul and Lucy Sprenger	LeRoy and Jane Wilke
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Lutheran Church of the Living Christ	Gary and Christine Nickelson	Rick and Judy Ruf	Matthew and Mara Springer	Phyllis Witbrodt
Lutheran Foundation of St. Louis	Nancy Nietz	Roger Ruff	Vera Springer	Karen and John Wittmayer
Lutheran School of Nursing Alumni	Ruth Nolle	Jim and Donna Russell	St. Louis Christmas Carolers Association	Wilmar and Louise Woelzlein
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